
From: Victoria Buss [mailto:vickieah@ptd.net]
Sent: Wednesday, December 29, 2010 9:26 PM
To: Steve Stelzman
Subject: Testimonial

Steve (and Co.),

I/we have been meaning to get a testimonial out to you since we closed on our house in November of 2010. We were a newly married couple, ready to buy a home. All of the talking we had done about what we could afford meant nothing until sat down one evening with you. We both listen to WLEV every morning and throughout the day. Gunther mentions you and the Mortgage Company frequently. So when it came time to talk about our buying potential you were it, hands down, no question. We walked through your doors and you were great. You let us know what we could handle and reassured us that what we thought were conservative truly was. Then you took the time to show us homes in the area that we were interested in that met our pricing criteria. You and your staff were amazing. I still remember sitting at our dining room table at almost midnight. I sent you an email to find out what our costs would be on a home of interest. Low and behold I got a reply within minutes. When we found "our home" you and your staff were great. You made sure that everything was in order in early October to be able to settle in early November. While we were on vacation over Columbus Day your gals kept in touch and made sure that we were in the loop. You all were so awesome and made our first time home purchase, a breeze. Even more we are reminded of how awesome you are as a person, each time you give back. You and your family do an amazing job with the Children's Home Christmas party each year as well as so many other local charities. Hearing Gunther rave about you only means more to both of us, having met you and worked with, knowing he is telling the truth. The day we settled on our home our realtor was amazed that you were there to explain anything that we may have questions about at closing. I was amazed you were there despite you cold. Thank you so much Steve. We refer you whenever anyone asks with confidence.

Sincerely,

Vickie and Keith Buss

PS...Thanks for providing such personal service and for the birthday cards. We both smiled upon opening them.